

iPro Intelligence

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An Information Resource for iPro's Exact North America Clients

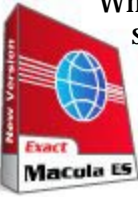
Number 32

Named User Licensing

Unlike the Progression Series, Macola ES and e-Synergy utilize a common named user licensing system where-in all company employees that are designated as having access to either (or both) of these products need only license one. A "named user" is defined as any unique user login name created in Macola ES/e-Synergy system administration.

What does this mean for sites planning or that are in the process of upgrading?


Progression Upgrade to Macola ES User Count Allowance



When a Progression site upgrades to Macola ES, customers will have the opportunity to license as many named users as desired up to a limit of 2 ES named users for each

concurrent user that was previously licensed in Progression. For example, a Progression 25 user site can opt to have 50 named users in Macola ES at no additional license charge. Customers will only pay for additional maintenance based on the difference of the retail value of the licensed modules at the time of their order for Macola ES.

Adding e-Synergy to a Progression Site



Progression customers can also purchase e-Synergy at a module price of \$8,000. When you purchase e-Synergy, you will receive as many named e-Synergy users as the Progression concurrent user license. As an example, a Progression site with 25 concurrent users will receive 25 named users within e-Synergy for the \$8,000 module price. There will not be any additional licensing cost for customers currently running both Progression and e-Synergy.

This policy applies to new and existing Progression sites. Maintenance renewal following the effective date will reflect the new combined pricing of Progression plus the e-Synergy module and the prolongation date will be based on their Progression contract.

e-Synergy Webinar August 5

Exact will be conducting a Webinar on August 5th, 2:00 pm EST to increase e-Synergy awareness within our existing Macola installed-base and help educate you on the benefits of integrating your ERP solutions (Progression and Macola ES) with e-Synergy. The webinar, is entitled "Taking your Macola Investment to the Next Level with e-Synergy", will be hosted by Andy Smith of Exact.

Attendees of this 45 minute event will have the chance to win an HP iPAQ.

The link for enrolling in the webinar is
www.exactamerica.com/bos/august5

Adding e-Synergy to a Macola ES site

Customers that wish to add e-Synergy to their existing Macola ES license can take advantage of the powerful integration between Macola ES can purchase the e-Synergy module at a price of \$8,000. The module includes a new

(see Licensing next page)

Coming Soon...the iPro Customer Portal

Log in and create or view the status of support requests, view the latest Exact news, find tips and tricks and much more...powered by e-Synergy.

Engage User Conference

Chicago, IL, October 3-6, 2004

Exact is inviting all clients to its first-ever Exact Software North America customer conference which will



be held at the Hilton Chicago located along the "Magnificent Mile" on Michigan Avenue right in the heart of downtown Chicago.

Engage promises to be a worthwhile event, packed with opportunities to learn, network and engage with Exact executives, development personnel and support staff, as well as other Exact users.

The emphasis of the event will be to educate you on the existing and newest Exact Software product and

services. Each day of the conference will offer general session presentations with informative keynote addresses. Over the course of the event there will be 10 product specific breakout sessions where you have the opportunity to learn more. Customer case studies and success stories will be highlighted as well as a 3rd party vendor showcase where you can find products that can help further leverage and extend your system. There will be an offsite customer appreciation event at The Field Museum.

Exact has negotiated a convention rate at the Chicago Hilton good through August 15, so don't delay in reserving your room. Transportation discounts are available through Continental and United Airlines and rental car discounts with National and Hertz.

Several of our sites have signed up and many other have indicated they will be attending. iPro representatives will be in attendance to further assist you. Contact our office for more information or visit www.exactamerica.com/engage.

(Licensing continued)

Web Shop solution for ES that provides a sophisticated Web Storefront function for the Macola ES customers.

The e-Synergy module fee is the only software license cost that will be required to enable all Macola ES users to use e-Synergy as well. In other words, whether a site is licensed for 5 or 30 or more Macola ES users, all of those licensed users can now have access to e-Synergy for only the additional module price of \$8,000.

This policy applies to new and existing Macola ES sites. There will not be any additional cost for customers currently running both e-Synergy and ES; however, their maintenance renewal will reflect the new combined pricing and the prolongation date will be based on their ES contract.

Progression Series

As many of you know, Progression version 7.6.300 was released July 1. Call your iPro consultant for latest information regarding this release or for assistance with installing this update.



We are being told that there will likely be two more releases before the end of the year, one in November and one in December for the traditional year end tax table updates.

PROMO... Free SQL CALs

Through September 30, 2004, for sites that upgrade from Pervasive database licensing to Microsoft SQL, Exact Software is providing free SQL Client Access Licenses (CAL's). This promotion helps offset one of the main costs (the new database) associated with the upgrade to SQL.

Please note that these licenses are restricted licenses that can only be used with products supplied by Exact or Microsoft. For example, Crystal Reports purchased from Exact can be used with these licenses but Crystal Reports purchased elsewhere cannot. In those cases, unrestricted CAL's will have to be purchased from a Microsoft vendor.

What you receive is a CD that includes the client components and SQL Server Standard Edition. It will also be accompanied by a letter that describes the restrictions of the license. The customer site will receive the rights to use SQL on as many client workstations as are purchased. Sites that exceed 30 users may receive a processor license at Exact's discretion.

Remember, if you are on Progression (SQL version) and keep your annual maintenance current you can upgrade to Macola ES for no additional software license fee. If you are planning to add e-Synergy to Progression, you have to be running the Microsoft SQL version.