

iPro Intelligence

Published by
iPro, Inc.
www.ipro-inc.com
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An Information Resource for iPro's Exact North America Clients

Number 33

iPro Customers at Engage in Chicago

First of all we want to thank all of our customers who went to Engage, Exacts inaugural North American Exact customer conference October 3-6. Those that attended the event, hosted at the Chicago Hilton and Towers were met with well over 1,200 of Exact's family customers.

The event was a huge success, matching customers up with the opportunity to attend many of the well over 150 informative product breakout or product education sessions, which spanned over 8 different levels of the hotel.

Participants also had the chance to attend the vendor showcase which featured over 30 vendors presenting companion or add on solutions to Exact products.

There were several other speakers including a taped message from Steve Ballmer, CEO of Microsoft. However one of the highlights of the event was the keynote address given by Joe Theismann, (former NFL quarterback and ESPN commentator) who gave about an hour speech to the crowd highlighting what it takes to be a winner. Joe told many NFL anecdotes and at the end, threw autographed footballs to customers that were selected from a

(see Engage next page)

New Product Announcements



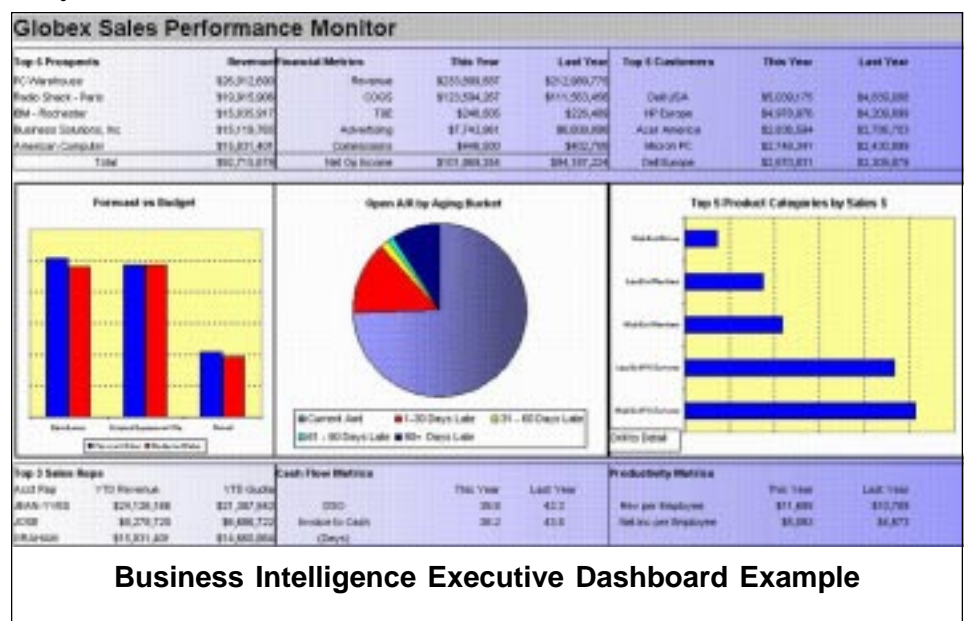
Attendees at Engage were given the opportunity to attend breakout sessions covering the latest new product introductions: New Macola ES Payroll Module, Exact Business Analytics & Executive Dashboard, Exact Supply Chain EDI and Exact Advanced Graphical Scheduling.

New Macola ES Payroll module will be in General Release around the first of the year and is a completely new product. The product has been re-architected to deliver better and more efficient payroll transaction processing and the ability to leverage the built in capabilities of e-Synergy HRM. It is to be released around the first of the year.

Business Analytics & Executive Dashboard Business Analytics from Exact features comprehensive, predefined analytics that are fully integrated with the Exact Macola Progression Series and Macola ES. Users can perform analysis to Inventory, Sales, Manufacturing, Distribution, and Financial modules and enjoy full on-line Analytic Processing (OLAP), graphing, and reporting functionality, including off-line analytical capabilities, without the need for data warehouse.

With the executive dashboard feature, users get quick overviews and drill-to-detail access. Exact's

(see Products next page)



(Engage continued)

conference enrollment drawing. He also stuck around and signed autographs for quite a few attendees afterward.



Two customer success stories were highlighted, the first was on Monday from Tim Arthur of

Alltech, Inc. and the second was on Tuesday by Sharon Dill of PADI Americas. Alltech is a Progression and eSynergy customer that had standardized its software systems on Macola and is running it in for over 43 divisions in 30 countries worldwide.

PADI Americas is the largest dive certification organization in the world and uses Exact Products including Progression Series and Macola ES. Also with eSynergy, they are able to connect the entire certification organization, as well as serve all of its thousands and thousands of customers worldwide.

One of the most popular activities was the open Product lab where Exact had all of its products loaded on about 60 servers and workstations. Customers were able to try out the latest version of Progression and try products like eSynergy or Macola ES that they may not have had a chance to try in the past.

The feedback was tremendous and customers commented on how they appreciated being able to interact directly with the Exact development and support staff. At the end of the conference there were several open forum sessions where attendees gave feedback and suggestions for the next conference.

The latest word from Exact is, the conference was booked again at the same location for next year. We'll be sure to keep you posted.

Support for Windows Service Pack 2

As of October 1, 2004, Exact Software North America began supporting Microsoft Windows XP service pack 2 (SP2). Macola Progression and Progression SQL, Macola ES, WebViews and WebOrders, local installations of e-Synergy, and Crystal Report Writer 8.5 have all been tested repeatedly without problems related to the installation of SP2.

Please note, we have seen issues with SP2 related to video drivers that need updated after installation of SP2 and Internet Explorer functional changes that occur with

the installation of the new pop-up blocker from Microsoft.

ERS 4.X is a 16-bit application that is no longer supported. We have had reports that this application is not compatible with Windows XP Service Pack 2. This is not a tested environment and there will be no updates to the ERS 4.X application to ensure compatibility with Windows XP Service Pack 2.

If you would like to continue using your ERS projects, then you will need to install ERS 5.0, which is available in the Flexibility suite.

(Products continued)

Business Analytics also integrates and displays data from Exact applications and other ODBC-compliant sources, including legacy systems and spread sheets. User-defined Information views on demand can combine data from single or multiple sources and there is real-time, on-demand integration, not a data warehouse or repository.

Exact's new Supply Chain EDI module simplifies the EDI fulfillment process and consequently makes your company more efficient. The new EDI module enables Macola users to complete the EDI process in fewer steps and less time by providing all of the EDI functions in one integrated application.

Specifically, using the new Exact EDI translator all EDI processing, correction screens and reports are all contained in a single application. The processing steps are clearly illustrated in a graphical sequence of operations which makes Macola's new EDI Solution exceptionally easy to learn and use.

A migration path is being developed

that will enable clients if they choose to move away from the Sterling Gentrans products to one that is more user friendly and robust for your ongoing and future EDI needs.

The Exact Advanced Graphical Scheduling (AGS) module uses a new and very intuitive user interface that is tightly integrated to the Exact Macola Progression or Macola ES back office systems.

Realizing that every company has different needs and philosophies regarding production scheduling, Exact has chosen to deliver a solution that offers multi-tiered functionality that can fit your particular needs and can grow with your organization as you need. Whether you believe in Forward, Backward or Finite to Theory of Constraints scheduling techniques, Exact AGS can accommodate you. From single resource planning, to complex multi-resource sequencing and execution, Exact AGS has the ability to drive your planning and scheduling as you desire.

Look for more information on these products in future editions if iPro Intelligence.