

iPro Intelligence

Published by
iPro, Inc.
www.ipro-inc.com
800.736.2738

An Information Resource for iPro's Exact North America Clients

Number 34

Upgrades to Macola ES

We have quite a few sites either in the process of or in the planning stages for upgrading to Macola

ES. As many of you know, this is a major upgrade and should be planned for accordingly. Let us help you in that process.



We can provide estimates for budgeting, and the time needed for activities required to perform the upgrade. For example, we can determine if you meet the hardware and operating system requirements. Macola ES licensing is different and we can help you determine what your needs will be under the new named user model. Most of your Progression data will convert but you need to plan for data conversion logistics and reporting changes.

There will be training requirements with the new accounting modules and navigation training for inventory, order entry, purchasing and manufacturing personnel.

We are here as a resource for you and can help establish a plan that is suited for your company. Contact your consultant or Jeff DeSchon for assistance.

Multi-Dimensional Project Management *A White Paper*

All businesses are involved in Multi-dimensional Project Management. Especially when managing employees, tasks, assets and time in order to achieve desired goals and objectives. The many complexities of projects include documentation, budgets, departments, assets, risks, and assignment of schedules and activities for people (whether internal or external).

Every person and task associated with the project must included and visible under the overall project umbrella, necessitated by both a strategic and detailed view across all projects within the enterprise.

To get your copy, visit the Macola ES page of our website or call our office and we'll send you a copy FREE.

Multiple Projects Mean Increased Requirements

Multi-dimensional Project Management fundamentally consists of a main project with associated sub- or child-projects that represent multiple budgets, overlapping resources and related processes. Most corporate projects by default are multi-dimensional, and successful completion of such projects require association, integration and accessibility of all project components.



Our apologies...

In the first week of February, iPro installed X-Wall, a spam email blocking program. During the first few days emails that some of you sent may have been blocked and bounced or were returned to you. If you have experienced this we are sorry for any inconvenience. If you send an email and it gets returned, please let us know by phone and we modify the program to accommodate you. Thanks for your patience.

Free Network, System, and Security Evaluations

We have received a requests recently for assistance with performing network, hardware system and security evaluations. As a value added service to our clients, we would like to offer this valuable service through the month of March to you at no charge.



An iPro representative will come to your facility and assess your current systems and provide a detailed analysis and list of recommendations for you. The evaluation will be completed by a certified network engineer. To take advantage of this opportunity, please contact Jeff DeSchon to arrange an appointment.

Deposits Due

This is just a friendly reminder that since July 2004, we require a 50% deposit on all purchases of hardware, software or other non-consulting purchases. Once we receive your deposit we will place the order for immediate delivery. Please keep in mind that this can affect rush orders.

Annual Support

Many of our clients find that an annual support contract is right for them. It offers full iPro support at a fixed annual cost. Contact our office today to see if it's right for your company.

Pervasive 2000 Support

Exact Software previously announced the release of Pervasive.SQL 8.5 in April of 2004. This version replaces Pervasive.SQL 2000i, which was phased out on June 30, 2004 by Pervasive Software.

Due to this development, Exact Software discontinued support of Pervasive.SQL 2000i with Progression on December 31, 2004.

Upgrade Pricing is available, contact our office for a quote.

2005 Business Partner Conference

March 2- 5, 2005 iPro will once again be sending representatives to EPIC, the annual Exact North American Business Partner conference. We attend this conference every year, not only to keep abreast of the latest product initiatives and partner training, but to provide feedback to Exact. The feedback we give them is based on the suggestions, requests and comments we receive from you throughout the year.

While at the show we will be on the lookout for new products being offered by 3rd party vendors. We will provide a write up of the event in our next issue of iPro Intelligence.

First Quarter Exact Promotions

(All Promotions end March 31, 2005)

Promotion #1 – Upgrade from Btrieve to SQL and have option of adding Five users for \$5000

Depending on the modules you own and the number of users you have (15+), this promotion may save you some money.

Promotion #2 - Free Microsoft SQL CAL 's are available for selected sites

Exact Software is providing free restricted SQL Client Access Licenses (CAL's) or per processor liscensing to existing Macola customers that upgrade to Microsoft SQL from a Pervasive database.

Promotion #3 – Buy One Get One

Buy the **Material Requirements Planning (MRP)** package or the **Master Scheduling (MS)** module at retail price and get the other for FREE. Already own MRP or MS? If you are an active user with up to date maintenance of either Exact Software Material Requirements Planning or Master Scheduling, you can get the other solution at 50% off retail.