

“In the past workers were reluctant to access their virtual desktops remotely because it was so slow. But with the V3 appliance, now people actually like to access the network remotely because of the speed of these virtual machines.”

Ken Adams, CIO at Miles & Stockbridge P.C.



Professional Services

Accelerate IT to Maximize Productivity

The Challenges

In the Legal and Accounting professions, the most important metric is revenue generating productivity without compromising security or accuracy. A V3 appliance maximizes revenue generating opportunities by delivering the fastest, most flexible computing environment in the industry while improving accessibility and security. Values realized from using V3 appliances include:

- Providing professionals with secure access to all applications and personal documents anytime, anywhere
- Protecting client privacy and data
- Increasing staff productivity and client responsiveness
- Providing access to industry-standard professional resources (such as the United States Code) or Generally Accepted Accounting Principles (GAAP) forms, documents, and applications
- Ensuring system-wide compliance with software versions and security updates
- Supporting a “professional flexible work-style,” allowing access from a wide variety of locations and devices (corporate and user-owned) , while ensuring high availability, performance and scalability
- Simplifying the management of complex IT solutions while delivering high-quality services

The Solution

V3 server appliances deliver 25 – 200 virtual Windows desktops per unit, with guaranteed performance that is 2x – 8x faster than physical desktops. The V3 server appliances elegantly integrate into an existing VMware infrastructure, providing the computing and local storage needed for hosting virtual desktops. The V3 Desktop Cloud Orchestrator software simplifies creating, managing and moving dedicated virtual desktops, including failover policies. This desktop management software aggregates key features that a desktop administrator would need from VMware’s vCenter and View into a single, centralized console.

What does this mean for you?

- For business partners, a V3 appliance solution helps increase a firm’s productivity, billable hours and profitability by providing legal and accounting professionals with always-on secure access to their high-performance personal virtual desktops, applications and data, from any device, anytime, anywhere.
- For lawyers, accountants and staff, a V3 appliance solution helps increase client responsiveness and personal productivity by giving secure access to high-performance personal virtual desktop, applications and personal data from any IT-approved device

(thin-client, laptop or iPad). Staff can log into personal desktops and access data, whether at the office, home, client's office, courtroom, document collection sites or anywhere else with Internet access. This increases flexibility and provides better worklife balance.

- For IT administrators, a V3 appliance solution offers simple deployment and centralized management with increased performance.

The Results

With a V3 solution, the following benefits are realized:

- Quicker application and document loads, resulting in faster virtual desktop performance
- Enhanced security through controlled access and greater control of virtual datacenters and cloud environments
- Assured Client Privacy because sensitive data is not stored on end points
- Supports the flexible work style and personalized work environment that professionals need
- Single virtual desktop provides secure access to all applications and personal documents
- More controlled access and easier management with V3's optimized technologies and management tools
- Minimized downtime for administrative operations, upgrades, and maintenance
- Decreased support costs through central management of software versioning, product upgrades and software patches